



Department of Health

Invitation for Bid (IFB) # C041106R

Naloxone and Fentanyl Strip Overdose Prevention

Amendment #1

The following are official modifications, which are hereby incorporated into IFB C041106R: **Naloxone and Fentanyl Strip Overdose Prevention**. The information contained in this amendment prevails over the original IFB language. For all amendments below, deleted language appears in strikethrough (“~~xxx~~”) and added language appears in red text.

4.2. Bid and Product or Service Requirements

The Department is seeking a contractor to supply the New York State registered Opioid Overdose Prevention Program (OOPP) with an FDA approved intranasal naloxone variation of 4 mg in a 0.1 mL solution with a 3 year shelf life, accompanying fentanyl test strip kits, and informational card.

The supplied medication must meet all current mandatory FDA requirements and product approvals, be shown as effective at reversing opioid overdoses according to peer reviewed literature, have peer reviewed evidence that this product has less precipitated withdrawal for persons who use drugs when tested in peer reviewed comparisons, have substantial reports of practicality in use by community bystanders to overdose events, and any naloxone product provided by the successful bidder must be both scientifically tested with people who use drugs (PWUD) and peer reviewed.

Fentanyl test strips have not been subject to any State or Federal regulatory regime or process which has led to variations in accuracy among brands and testing strips when testing drug samples, as noted in this [peer-reviewed paper: peer-reviewed paper Analytical performance and visual evaluation of fentanyl and xylazine test strips | Harm Reduction Journal | Springer Nature Link](#)

Section 4.5 Shipping

The successful bidder must ensure the quality of the product prior to shipping, which means that the medication has been certified and has been visually inspected to ensure the packaging is intact, and not defective in any way. All products must be shipped using the successful bidder's shipping vendor (such as UPS, FedEx, DHL, etc.) and include the provision of tracking numbers for all shipments. The successful bidder will manually maintain all tracking information for each shipment and enter this information into the Department's ordering system. This includes a tracking and lot number, date shipped, delivery vendor any nuances about the delivery (pallet deliveries, multiple orders arriving on the same day). The information must be entered into the system once shipment is confirmed. The Department's system will generate emails and notification to the programs to ensure that someone is onsite at the location of delivery at the expected time of delivery.

The Department provides naloxone to all registered programs outside of New York City, 884 1,041 programs. Currently, there are 15 programs that the Department ships naloxone to that are based in NYC. Regulations for Opioid Overdose Prevention Programs are under the authority of [Public Health Law Number 3309](#).

The successful bidder must provide a delivery option to shipping centers if an agency delivery point of contact is not available.

ATTACHMENT B

BID FORM

IFB # C041106R – Naloxone and Fentanyl Strip Overdose Prevention

Bidder: _____

The bidder must submit a completed and signed Attachment B – Bid Form. The Bid Form must comply with the format and content requirements as detailed in this IFB and in Attachment B. Failure to comply with the format and content requirements will result in disqualification.

Bid Price Per Unit:

The Bid Price Per Unit will include: one naloxone unit (defined as 1 carton containing 2 doses of 4 mg intranasal naloxone spray having a 3 year shelf life), one fentanyl test strip kit (defined as 1 strip and 1 micro-scoop packed as one kit), and one informational card with instructions (printed on 8x11 standard printer paper, 3 color ink, double sided) plus shipping, tracking, and service support. Shipping will be Freight on Board (FOB) destination, including all customs duties and charges. Shipment includes delivery to over ~~40,448~~ **1,041** programs with over 4,500 affiliate residential and business sites throughout New York State. The bid price must also cover the cost of furnishing all the said products and services specified in this IFB, including but not limited to materials, equipment, profit and labor to the satisfaction of the Department of Health and the performance of all work set forth in said specifications.

The quantities included in the table below are numbers for all products (naloxone kit, fentanyl test strip kit, information card with instructions for ordering more fentanyl test strips). For example, in the first year it is listed that the Department is projecting to order 450,000 naloxone kits, that also means 450,000 fentanyl test kits and 450,000 informational cards will be needed

Bidders **MAY NOT** modify this Bid Form in any way. Bidders must not include any notes/notations/additional attachments or footnotes. Bidders must provide a firm, fixed price that totals the cost for all products listed above per package (1 unit of naloxone, 1 fentanyl test strip kit, 1 information card with instructions) requested for each year and said pricing may be in whole dollars or include cents up to two decimal places.

The Total Bid Price is the sum of Years 1 through 5 quantities multiplied by the corresponding price/unit for each year.

Annual Bid Price Per Unit

Yr 1 Qty / Units	Yr 1 Price/Unit	Yr 2 Qty / Units	Yr 2 Price/Unit	Yr 3 Qty / Units	Yr 3 Price/Unit	Yr 4 Qty / Units	Yr 4 Price/Unit	Yr 5 Qty / Units	Yr 5 Price/Unit	Total Bid Price
450,000	\$	495,000	\$	544,500	\$	598,950	\$	658,845	\$	\$

By signing this Bid Form, the bidder certifies that the price bid under this IFB shall be the maximum price payable by the Department during the term of the Contract. If, during the Contract term, the Contractor offers or provides a lower price for any one of the products to another entity, the Contractor shall automatically extend such lower price to the Department, effective on the date the lower price becomes available.

The bidder certifies that the price offered is no higher than those charged to any other federal, state, or local governmental entity for the same or substantially similar product and quantities.

Quantities provided are annual estimates and are not a guarantee to utilize a specific type or quantity of services. Failure to complete and submit this Cost Proposal Form with the Bid will result in disqualification.

By signing this Cost Proposal Form, bidder agrees that the prices above are binding for 365 days from the proposal due date.

Signature of Bidder's Authorized Representative

Date

Printed Name of Signatory

Title

Telephone Number: _____

Email: _____