



Department of Health

**Request for Information (RFI)
For
Automated non-MAGI Eligibility and Enrollment System**

Issued: July 27, 2018

This RFI does not fall under the requirements of State Finance Law §§139-j and 139-k (the Procurement Lobbying Law) and there is no restricted period. However, we ask that you direct your questions and responses in writing to OHIPcontracts@health.ny.gov and include "non-MAGI RFI" in the subject line.

Table of Contents

Table of Contents	2
OVERVIEW	3
RESPONDING TO THE RFI	4
Freedom of Information Law ("FOIL")	4
DOH's Reserved Rights.....	4

OVERVIEW

Through this Request for Information (“RFI”), the New York State (“State”) Department of Health (“DOH”) seeks to solicit information from vendors regarding integrating non-MAGI Medicaid eligibility rules with the rules used for the MAGI population or as part of an integrated system.¹ New York requires the same ability for its non-MAGI population as its MAGI population to apply online and/or by phone, and for the system to query third party databases for eligibility verification in real time and produce automated eligibility determinations and enrollment to the maximum extent possible. It is the intent of the RFI to learn from the vendor responses information which can be used by DOH for planning purposes to best proceed integrating non-MAGI rules with MAGI rules and/or human services rules; including rules for a spend down program, eligibility determinations for the Medicare Savings Program, and long-term care eligibility determinations.

NYS wants to implement non-MAGI eligibility determinations in a rules engine and automate as much of the determination as possible; thereby reducing human intervention and in-person assistance to only those non-MAGI applicants that need this type of help. (42 CFR §435.908(a)) The clearly non-MAGI recipient should be able start and finish the application on-line using an intuitive and easy to use system. The purpose of this RFI is to give the DOH a clearer picture of lessons learned from experienced vendors who have implemented non-MAGI eligibility determinations in other states, including the products and processes which have been used in integrating non-MAGI rules and the pros and cons of various approaches undertaken. DOH would also like to learn of efforts used to transition existing non-MAGI enrollees from legacy systems into the new system. NYS currently has the non-MAGI population in two separate legacy systems - an upstate legacy system and an NYC legacy system. Therefore, understanding approaches vendors have undertaken, and the pros and cons and lessons learned of migrating populations from legacy systems into new systems is of particular interest to the DOH.

It is expected that vendors leverage and use where appropriate automation to streamline the application process. The goal is to improve accuracy in eligibility determinations and enrollments while at the same time reduce costly manual processes. New York is interested in learning about existing non-MAGI solutions with respect to the automation of eligibility determinations, electronic verification, data analysis and reporting, notice generation, compatibility with Federal guidelines and degree of extensibility. How are service assessments handled in your system for the non-MAGI population?

Once the non-MAGI population is supported in the new eligibility system, NYS wants to utilize its MMIS system to offset spend down liabilities. DOH is interested in vendors’ experience sending appropriate eligibility information to a claims payment system to automate the spend down program. Specific examples of how this has been implemented in other states, and lessons learned for success/what to avoid, are of particular interest.

¹ MAGI refers to those populations whose eligibility is determined based on Modified Adjusted Gross Income. The MAGI population generally includes children, pregnant women, and adults under age 65. The non-MAGI population generally includes the elderly and disabled.

RESPONDING TO THE RFI

This RFI is seeking input from all interested parties, but is especially interested in receiving feedback from those who have:

- successfully implemented a non-MAGI system in another jurisdiction and has a working non-MAGI rules engine and has experience from other similar migration projects.

Please send responses to the questions in Appendix A and any general recommendations to OHIPcontracts@health.ny.gov with the subject line "non-MAGI RFI". Responses should be sent no later than 5pm, August 31st, 2018.

Information in addition to the prescribed questions is welcome. However, pre-printed marketing material and cost information **should not** be included in your response and will not be considered if provided.

The submitted information will be reviewed by the Department of Health and the Office of Information Technology Services.

This RFI is for planning purposes only and should not be interpreted as a solicitation for bids on the part of the Department of Health (DOH) or the Office of Information Technology Services (OITS). DOH will not be responsible for expenses incurred in preparing and submitting responses to this RFI, including, but not limited to, attendance at potential meetings.

Freedom of Information Law ("FOIL")

All responses may be disclosed or used by DOH to the extent permitted by law. DOH may disclose a proposal to any person for the purpose of assisting in evaluating the proposal or for any other lawful purpose. All responses will become State agency records, which will be available to the public in accordance with the Freedom of Information Law. **Any portion of the proposal that a Vendor believes constitutes proprietary information entitled to confidential handling, as an exception to the Freedom of Information Law, must be clearly and specifically designated in the proposal.** If DOH agrees with the proprietary claim, the designated portion of the proposal will be withheld from public disclosure. Blanket assertions of proprietary material will not be accepted, and failure to specifically designate proprietary material may be deemed a waiver of any right to confidential handling of such material.

DOH's Reserved Rights

The Department of Health reserves the right to:

1. Reject any or all responses received in response to the RFI;
2. Withdraw the RFI at any time, at the agency's sole discretion;
3. Seek clarifications and revisions of responses;
4. Utilize any and all ideas submitted in the responses received.
5. Request to meet with one or more vendors.