

RFP # 20021
Radon Detectors for New York State Residents.
Questions & Answers
September 10, 2019

1. While we do have sampling directions and information, we do not have a Spanish language version nor illustrations as required in Section 4.2. Can this requirement be waived?

No, the RFP specifications require the Contractor to have instructions available in Spanish.

2. We analyze samples by Liquid Scintillation (Alpha/Beta) and achieve a detection limit of 0.3pCi/L. Section 4.3 requires analysis by Gamma Spectrometry with a required detection limit of 0.5 pCi/L. Since our detection limit is lower by Liquid Scintillation can this method be substituted?

No. Results from radon testing are recorded in a database that is used to map radon levels across NYS. The radon tests currently in the database were analyzed by gamma spectrometry. Results from the liquid scintillation may not be comparable, thus changing the maps. Therefore, the RFP specifications must require the Contractor to analyze by gamma spectrometry.

3. Section 4.3 requires results to the NYSDOH 14-days after receipt. Do you mean results reported with a 14-day TAT to the NYSDOH or the 14th of the month following sampling similar to Safe Drinking Water act result reporting?

Section 4.3 states "Reports of detector analysis results must be sent to NYSDOH, in the format specified in Attachment E, Structures of Lab Processing File, within fourteen (14) calendar days of the Contractor's receipt of detectors for analysis."

4. How does my company get certified by the NYSDOH Environmental Laboratory Approval Program?

Information on obtaining ELAP certification can be found at:
<https://www.wadsworth.org/regulatory/elap>

5. How many detectors do you need in total?

Approximately 6,000 detectors per year for a 5-year contract (See RFP Section 4.1)

6. How many detectors do you need to be delivered per request?

Approximately fifty percent (50%) of the detectors shipped yearly will be shipped bulk (more than one unit) to various non-profit entities, NYSDOH and/or county health departments. The rest will be mailed as single units to NYS residents. (See RFP Section 4.1)

7. Locations of delivery?

Throughout the State of New York.

8. When do you need the delivery no later than per request or in one delivery?

The NYSDOH will provide the Contractor with weekly new order files containing the names and addresses of the individual(s) requesting radon detectors and the number of detectors to ship. Shipment must occur within fourteen (14) calendar days of receiving the new order file from NYS DOH. (See RFP Section 4.1)

9. Does it help to be a Certified MBE firm with NYS to bid for this request-as we are a NYS certified MBE firm?

The Department is committed to assist MWBEs with education and outreach activities that encourage business development. This procurement does not have an established MWBE participation goal, but the Department encourages qualified MWBE firms through NYS to submit their proposals.