New York State Department of Health Independent Evaluation of the New York State (NYS) Health and Recovery Plans (HARP) Program and Self-Directed Care (SDC) Pilot Program RFP # 20024

Questions and Answers March 13, 2019

Question	Corresponding		
#	RFP Section	Bidder's Question	Answer
1	1.0, Page 3	What is the expected date for the grantee	June 2019 is the anticipated timing for the
		announcement?	announcement of the awardee and August 1, 2019
			is the anticipated contract start date.
2	2.3, Page 5	Can the State please confirm that bidders should only	Yes, bidders should only submit a budget for a
		submit a budget for the 14-month base period and not	contract term of 14 months.
		submit a budget for any potential option period?	
3	3.1, Page 5	In addition to my other roles (including having a role with	The only explicit conflicts of interest that would
	and	the OMH funded [initiative]) I am a (vendor) adjunct staff	prevent an entity from bidding are listed in the RFP,
	6.1, Page 59	member and wondered whether it was possible and	Section 3.1, Minimum Qualifications. All other
		appropriate to be part of a (vendor) team that is	types of conflicts of interest should be addressed in
		considering submitting a proposal.	Attachment 4, "Vendor's Assurance of No Conflict
			of Interest or Detrimental Effect," of the bidder's
			Administrative Proposal. This attestation provides
			the opportunity to disclose any potential perceived
			conflicts of interest and demonstrates how these
			will be mitigated. Attestations will be reviewed by
			DOH on a case by case basis.
4	4.1, Page 11	What data sources are available for social indicators	The BH HCBS Eligibility Assessment contains social
		referenced in the Difference in Difference Design (DD)	indicators. However, this will not be available for
		section?	the non-HARP comparison group and thus for DD
			analysis.
5	4.1, Page 12	What data sources are available for social indicators	The BH HCBS Eligibility Assessment contains social
		referenced in the Longitudinal Mixed Effect Regression	indicators and can be used to measure change over
		Method section?	time for HARP members.

Question	Corresponding		
#	RFP Section	Bidder's Question	Answer
6	4.1, Page 14	The HARP evaluation describes qualitative methods, but does not appear to list any qualitative data sources for addressing the research questions. Are supplementary data collection efforts expected?	As per the RFP, minimum stakeholders for inclusion in the qualitative data collection include HARP enrollees, HARP managed care administrators, and HCBS service providers. Qualitative methods will include key informant interviews, focus groups, and surveys. The Contractor will need a strategy for identifying a range of stakeholders to target for indepth interviews and focus groups.
7	4.1, Page 14 and Attachment B	The HARP design tables for Goals 1 through 3 do not specify in which goals the qualitative data collected would be used to help answer research questions. While we can identify that in our proposal, we were wondering in which Goal/Milestones the State would prefer us to budget qualitative data collection for the HARP evaluation? For example, would it be okay to simply budget this data collection in Goal 1 if we document we did so in our proposal?	The HARP qualitative methods are described on page 14 of the RFP. The section states that the Contractor will develop [research tools] to "address the questions under each objective." Therefore, it is understood that findings from the qualitative study will be included in Goals 1 through 3. Thus, the Cost Proposal should reflect qualitative objectives and activities throughout Goals 1 through 3 and not just lumped under one (1) Goal.
8	4.1, Page 23 and 27	Does DOH have a method for attributing costs to managed care encounter claims for the cost analysis component of the HARP evaluation?	Managed Care Plans submit Medicare Managed Care Paid Amount on the claim line and header level encounter records. There are also several methods of standardizing encounter costs based on median pricing based on actual paid amounts or standardized pricing tables.
9	4.1, Page 35	What data sources are available for social indicators referenced in the Longitudinal Mixed Effect Regression Method section?	The BH HCBS Eligibility Assessment (also known as the CMH Screen) contains social indicators and can be used to measure change over time for both SDC participants and HARP-enrolled, HCBS-eligible comparison group members.
10	4.1, Page 35	What data sources are available for social indicators referenced in the Difference in Difference Design (DD) section?	The BH HCBS Eligibility Assessment (also known as the CMH Screen) contains social indicators and can be used to measure change over time for both SDC participants and HARP-enrolled, HCBS-eligible comparison group members.

Question	Corresponding		
#	RFP Section	Bidder's Question	Answer
11	4.1, Page 37	For the qualitative components of the SDC evaluation, will the contractor identify participants or will lists and contact information be provided by DOH?	Bidders should develop a method to facilitate qualitative data collection from the stakeholders identified in the RFP. OMH will facilitate communication between the Contractor and SDC Pilot site agencies and other SDC stakeholders. The Contractor will work with the SDC sites to identify and recruit SDC participants, staff, and other stakeholders to conduct the focus groups and interviews.
12	4.1, Page 46	Please confirm if all the data from the ONTrackNY Data System are available in an electronic format for retrieval and analysis by the Contractor and will not require onsite	ONTrackNY data can be extracted in an electronic format and made available to the Contractor. No onsite chart review or data retrieval from original
		chart review or data retrieval from original forms.	forms is required.
13	4.1, Page 46	The RFP states: "Team-level information such as staffing, functioning, and caseload is collected via a quarterly program components form." Please describe the format that data in the "program	The data will be in tabular form.
		components form" will be provided to the Contractor.	
14	4.1, Page 46	The RFP states: "The OMH maintains a database containing information on providers who applied to provide BH HCBS. The database contains provider contact information, provider location, specific service(s) provided, staff qualifications, and funding information. The OMH also will collect from MMC plans a list of BH HCBS providers that plans have contracted with." Please describe the database structure for the Provider	The data on providers who applied to provide BH HCBS are stored in Oracle tables. The lists that OMH obtains from plans with information on BH HCBS providers contracted with are in Excel spreadsheets. Tables have provider contact information, location, and service provided.
		Network data that will be available to the Contractor.	
15	4.1, Page 46	Please confirm the Consumer Assessment of Healthcare Providers and Systems (CAHPS®) will be administered by the EQRO and individual level data made available to the Contractor in a file format for analysis.	The CAHPS will be administered by the EQRO. Individual level data will not be made available as per page 22, paragraph 2 of the RFP. The Contractor will receive an Excel or PDF file with results at the plan level.

Question #	Corresponding RFP Section	Bidder's Question	Answer
16	4.1, Page 47	Please confirm the Community Mental Health Assessment (CMHA) data collected by OMH will be available to Contractor in an electronic file format for analysis and will not require onsite chart review or data retrieval through abstraction from original forms.	The CMHA data will be available in an electronic file format and will not require onsite chart review or data retrieval through abstraction from original forms.
17	4.1, Page 47	Please confirm HEDIS data submitted to DOH reflects results using HEDIS certified software.	MMC plans, HARPs, and HIV SNPs are responsible for submitting results through a process that includes the use of HEDIS-certified software.
18	4.1, Page 47	Please confirm HEDIS data submitted to DOH is available to the Contractor in a file format with individual level data and will not require the Contractor to utilize HEDIS software for analysis.	DOH will provide access to HEDIS measures at the individual level where available. The Contractor will not need to use HEDIS software vendors to go into medical records or collect data administratively from providers.
19	4.1, Page 47	Please confirm the HARP Perception of Care (HARP PCS) survey individual level data will be made available to the Contractor in a file format for analysis.	The individual level HARP PCS data will be made available to the Contractor in a file format for analysis.
20	4.1, Page 48	Please confirm the HARP Perception of Care (HARP PCS) survey individual level data will be made available to the Contractor in a file format for analysis.	The individual level HARP PCS data will be made available to the Contractor in a file format for analysis.
21	4.1, Page 48	The RFP states: "NYS OMH Psychiatric Center Records: The OMH maintains the MHARS for episodes of inpatient, residential, and outpatient care in NYS Psychiatric Centers." Please confirm the NYS OMH Psychiatric Center Records referenced in the above statement are in a file format for analysis and will not require onsite chart review or data retrieval through abstraction from original forms.	The MHARS data will be provided in a file format for analysis to the Contractor. No onsite chart review or data retrieval through abstraction from original forms is required.
22	4.1, Page 48	The RFP states: "For those data sources identified above that are not housed on intranet network drives (i.e., Medicaid Data Warehouse and NYSoH Enrollment data), the Contractor will be granted user rights to access the systems for this evaluation The Department will provide the Contractor with a Virtual Private Network (VPN)	The Contractor is not precluded from retrieving the data, maintaining, and analyzing files on their own system. However, further information is required related to the security controls that would protect the environment. The information would differ depending on the complexity of the vendor's

Question #	Corresponding	Ridder's Question	Answor
#	RFP Section	connection, privileges, and login ID(s) that provide secure access to the appropriate NYS Medicaid systems and data, to perform the scope of work under this agreement." As there are significant analyses that will require statistics software, does the statement above preclude the Contractor from retrieving the data (following the appropriate data security protocols), maintaining, and analyzing data files on the Contractor's own system?	technical environment, the type of data involved, the number of records, and the length of time that the vendor would retain it. DOH requires that vendors providing computer and application services to NYS comply with the Health Insurance Portability and Accountability Act (HIPAA) Omnibus Final Rule and all other applicable NYS and federal laws, regulations, policies, and standards for all systems, that transfer, process, or store DOH data. DOH verifies this through review of evidence and artifacts that demonstrates vendor compliance with these laws, regulations, policies, and standards. DOH security standards are based on, and are consistent with, the security provisions described in CMS ARS/NIST 800-53 r4 at the Moderate level. Vendors submit Plans of Actions and Milestones (POA&M) to DOH that address all identified security control gaps. Deficient controls are prioritized and addressed according with federal and NYS policies and standards. All weaknesses listed in the POA&M must include target remediation dates, an assessment of risk, and identify compensating controls for identified gaps. If the vendor does not adequately demonstrate compliance with required laws, regulations, policies, and standards, DOH reserves the right to require the vendor to retain, at the vendor's expense, a third-party firm to perform additional security assessments.

Question #	Corresponding RFP Section	Bidder's Question	Answer
23	4.1, Page 48	The RFP states: "Given public health law and/or DUAs that govern access to these data, bidders for the Independent Evaluation should be aware that obtaining access will require substantial time and effort, which should be considered when developing the evaluation timeline."	At the discretion of DOH, the contract may be extended for up to one (1) additional 12-month period.
		Since the Anticipated Contract Start Date is August 1, 2019, and runs for a period of 14 months, will NYSDOH permit the evaluation timeline to extend beyond 14 months and into the additional 12-month period to safeguard against time and effort for accessing data? If not, would NYSDOH consider extending the initial contract agreement period beyond 14 months?	
24	4.1, Page 48	Please describe the database management system (e.g., database platform, operating system, other support applications) utilized for each of the data sources below: - Medicaid Choice Enrollment Data - Medicaid Claims and Encounters: Medicaid Data Warehouse - SDC Enrollment Data	Medicaid Choice Enrollment Data NY is run by New York State's enrollment broker, New York Medicaid Choice. The Contractor will receive a file from the vendor with the information. The data will not be in the database platform itself. For Medicaid claims and encounters, the Medicaid Data Warehouse's database platform is Oracle and the operating system is Linux. SDC Enrollment Data are collected in an OMH
			dedicated web-based application. OMH will provide data files to the Contractor extracted from the application data.
25	4.1, Qualitative Methods	Will the State facilitate contacts between the contractor and HARP and SDC sites chosen for qualitative data collection?	The Contractor should develop a method to facilitate qualitative data collection from the stakeholders identified in the RFP. DOH and OMH will facilitate communication between the Contractor and the appropriate stakeholders to facilitate data collection through interviews, focus groups, and surveys.

Question	Corresponding		
#	RFP Section	Bidder's Question	Answer
26	4.1, Page 48	The RFP notes that it may take a substantial amount of time for the contractor to be approved for access to data. Given that there are only 10 months between the earliest possible start date and the due date for the draft report, can you provide a more precise estimate of the amount of time this will take?	The selected bidder should begin the process of accessing data shortly after the contract is finalized. Providing that the selected bidder (contractor) has sufficiently completed all the necessary steps described in the RFP related to data access and security, the Department will authorize users and provision accounts within 30 calendar days of request.
27	4.1, Page 48	What guidance can the State provide regarding how much time should be allowed to access the data and the NYS data warehouse and other data sources, given the DUAs and laws governing access to the data?	The selected bidder should begin the process of accessing data shortly after the contract is finalized. Providing that the selected bidder (contractor) has sufficiently completed all the necessary steps described in the RFP related to data access and security, the Department will authorize users and provision accounts within 30 calendar days of request.
28	4.1, Page 48	Given concerns about the time required to gain access to the data, can DoH clarify expectations regarding the total project timeline?	The Contractor is expected to complete the scope of work in the contract according to the due dates provided in the RFP.
29	4.2, Page 48	The RFP states: "The Contractor is required to have a full-time (30 hours per week or greater) project manager for both of the two (2) evaluations who will assure effective communication and coordination of the Independent Evaluation projects, including integrity of all products and integrating information from all aspects of the evaluation throughout the course of the contract period." Please clarify whether the Contractor is required to (a) have one full-time (30 hours per week or greater) project manager for the HARP evaluation and an additional full-time (30 hours per week or greater) project manager for the SDC evaluation or (b) to have one (1) full-time (30 hours per week or greater) project manager across both the HARP and SDC evaluations?	The Contractor is required to have one (1) full-time (30 hours per week or greater) project manager across both the HARP Program and SDC Pilot Program evaluations.

Question	Corresponding		
#	RFP Section	Bidder's Question	Answer
30	4.2, Page 48	The RFP states that the contractor is required to "have a full-time (30 hours per week or greater) project manager for both of the two (2) evaluations." Can you please clarify whether this means that one project manager is required for up to 30 hours per week for both evaluations or, rather, does this mean the State would prefer a project manager for each of the evaluations?	The Contractor is required to have one (1) full-time (30 hours per week or greater) project manager across both the HARP Program and SDC Pilot Program evaluations.
31	4.2, Page 48	The RFP states: "The Contractor is also required to have a technical writer who will assure that all written products are professionally prepared, clear, accurate, and meaningful." Please indicate if there are any expected qualifications and experience for the technical writer required for staffing.	The state is relying on the expertise of the bidders to make this determination.
32	4.3, Page 49	The RFP states that the final evaluation reports are due to NYSDOH for CMS on September 1, 2020, which is 13 months following the August 1, 2019, anticipated start date. Please clarify the role of the Contractor during an additional 12-month period if the final evaluations are due to CMS on September 1, 2020.	DOH will consider extending the contract if CMS requests revisions to the final Evaluation Report(s) at the end of the 14-month contract period.
33	4.3, Page 49	The RFP indicates that the final evaluation reports are due to NYSDOH for CMS on September 1, 2020, which is 13 months following the August 1, 2019, anticipated start date. Please confirm whether the September 1, 2020, due date is firm or flexible.	The September 1, 2020 due date is firm.
34	4.3, Page 49	With the final version of the evaluation report due on September 1, 2020, can the State confirm that the anticipated period of performance is August 1, 2019 through September 30, 2020?	Yes, that is correct.
35	5.6, Page 52	Section 5.6 of the RFP, "Minority & Woman-Owned Business Enterprise Requirements" contemplates the payment of liquidated damages if Contractor has failed to comply with MWBE participation goals set forth in the Contract. Would the Contractor be required to pay	No.

Question	Corresponding		A
#	RFP Section	Bidder's Question	Answer
		liquidated damages if it has sought and received a waiver	
36	6.1, Page 59	of these provisions? The RFP states: The Bidder must clearly and specifically identify any portion of the proposal that a Bidder believes constitutes proprietary information entitled to confidential handling as an exception to the Freedom of Information Law.	Bidders should not redact any portion of their proposal but should clearly and specifically identify, as part of the Administrative Proposal, the portions of their proposal they believe constitutes proprietary information.
		How would the State like the Bidder to submit redactions? Is there a particular format that the State prefers?	For example, the Administrative Proposal may include a document labeled "Freedom of Information Law – Proposal Redactions" that includes references to page numbers, paragraphs, and sentences in the proposal that the bidder believes constitutes proprietary information. Please also refer to RFP Section 5.12, Freedom of Information Law ("FOIL").
37	6.1 H, Page 60	The RFP states: "Provide references using Attachment 9, (References) for three (3) clients that you performed program evaluations for. Provide firm names, addresses, contact names, telephone numbers, email addresses and a brief description of the evaluation you performed." Please indicate if all three references must represent work of the prime Contractor or if it is acceptable for one or more references to represent work of a subcontractor.	The references should represent work of the bidder.
38	6.2 C, Page 61	The RFP states: "NYSDOH will accept proposals from organizations with the following types and levels of experience as a prime Contractor" Please clarify if this statement means (a) unless an organization was a prime Contractor, the organization may not be considered qualified to respond to this RFP as a prime Contractor or participate as a subcontractor or,	The bidder must have had the types and levels of experience listed in Section 3.1 and 6.2 C as a prime contractor.

Question	Corresponding		
#	RFP Section	Bidder's Question	Answer
		(b) organizations with the required level of experience	
		should be listed in the response as the prime Contractor.	
39	6.2 D4,	The RFP provides the goals, hypothesis and quantitative	The evaluation design reflected in the scope of
	Page 62	and qualitative methods of the program evaluation in	work does not need to be added to, but the
		section 4.1. For the proposed approach described in D4	Technical Proposal should be reflective of the
		(p. 62), is the state looking for additional research design	bidder's proposed approach/plan to evaluate the
		and plans beyond those described in the RFP?	programs and should address all items requested in Section D4.
40	6.2 D5,	The RFP states that the staffing plan should include a "job	There are no page limits for the technical proposal.
	Page 62	description for each position proposed, detailing the	Job descriptions may be included as appendix
		qualifications for the position." Does the State have a	material.
		preference on the length of the job descriptions included	
		with the proposal? Would, for example, one page per job	
		description be sufficient if all necessary details were included? And, could the job descriptions be included as	
		appendix material?	
41	6.2 D5,	The RFP states that bidders should include "projected	The technical and cost proposals are reviewed
1	Page 62 and	hours per week and estimated hours to be dedicated to	separately by the State (e.g., the Technical
	Attachment B	each major task of this project" for each job description	Evaluation Committee does not review Cost
		we provide. Because the budget is organized by	Proposals). For the Technical Proposal, bidders
		milestones and not tasks, would it be acceptable to the	should determine the best way to present
		State if we present hours per week and estimated hours	projected hours per week and estimated hours to
		dedicated to each milestone?	be dedicated to each major task of the project. For
			the Cost Proposal, bidders should not present the
			number of staff hours; rather, the price per
			milestone should be reflective of all costs to
			complete the milestone.
42	Attachments	Is the State willing to provide the Attachments as a Word	Attachments A-D have been made available in
72	Attachinents	version?	Microsoft Word and have been posted on the RFP
		VC1310111	web site. Attachments E and F cannot be made
			available in Microsoft Word on the RFP web site.
		L	aranable in triologote troid on the first Web site.

Question #	Corresponding RFP Section	Piddor's Question	Anguar
43	Attachment 8	Bidder's Question Can the State confirm that the DOH Agreement is not	Answer The DOH Agreement is not required to be
45	Attacimient o	required to be submitted within the Administrative	submitted within the Administrative Proposal.
		Proposal and will be requested upon an award?	submitted within the Administrative Proposal.
44	Attachment 8	Will the State consider limiting liability on this contract?	No, DOH will not consider limiting liability on this
	7 1000001111101110	The state control minutes of the state of th	contract.
45	Attachment 8	Is the State willing to negotiate the terms and conditions	Bidders are required to certify that they accept the
		of the contract?	contract terms and conditions as set forth in the
			RFP. DOH reserves the right to negotiate terms of
			the contract that are non-material in nature with
			the contract awardee, within the scope of the RFP
			and in the best interests of New York State.
			Nonetheless, bidders must be fully prepared to
			accept all terms and conditions as set forth in the RFP without modification should DOH determine
			that constitutes the best interests of New York
			State.
46	Attachment 8	Is the Department willing to add a limitation of liability	No, DOH will not consider adding a limitation of
		provision to New York State Department of Health	liability provision to the contract.
		Contract that would include language substantially similar	, .
		to following?	
		"A. The aggregate liability of Contractor, its Affiliates	
		and any officer, director or employee of Contractor and	
		its Affiliates ("Contractor Parties") to the State, its	
		officers, directors or employees any third party (including	
		any benefit plan, its fiduciaries or any plan sponsor) for	
		any and all Losses arising out of or relating to the	
		provision of any Services at any time by any of the	
		Contractor Parties shall not exceed one times the	
		compensation for the Services giving rise to such Loss.	
		Contractor shall have no liability for the acts or omissions	
		of any third party (other than its subcontractors).	
		For purposes of this Agreement "Loss" means damages,	
		claims, liabilities, losses, awards, judgments, penalties,	

Question #	Corresponding RFP Section	Bidder's Question	Answer
"	MT Section	third party claims, interest, costs and expenses, including reasonable attorneys' fees, whether arising under any legal theory including, but not limited to claims sounding in tort (such as for negligence, misrepresentation or otherwise), contract (whether express or implied), by statute, or otherwise, claims seeking any kind of damages and claims seeking to apply any standard of liability such as negligence, statutory violation or otherwise."	Allswei
47	Attachment 8	Is the Department willing to add language to New York State Department of Health Contract that is substantially similar to following? "In no event shall Contractor be liable in connection with the Contract for loss of profits or any indirect, incidental, punitive, special or consequential damages arising in any manner from the Contract regardless of foreseeability thereof."	No, DOH will not consider adding this language to the contract.
48	Attachment 8, Page 16	Is the Department willing to add language to Article III "Term and Termination" of the New York State Department of Health Contract to include a 30 day cure period to the termination for cause provision prior to any termination of the Contract?	Bidders are required to certify that they accept the contract terms and conditions as set forth in the RFP. DOH reserves the right to negotiate terms of the contract that are non-material in nature with the contract awardee, within the scope of the RFP and in the best interests of New York State. Nonetheless, bidders must be fully prepared to accept all terms and conditions as set forth in the RFP without modification should DOH determine that constitutes the best interests of New York State.
49	Attachment 8, Page 16	Is the Department willing to add language to Article III "Term and Termination" of the New York State Department of Health Contract to include a termination for cause right for Contractor upon an uncured material breach of the Contract by the Department?	Bidders are required to certify that they accept the contract terms and conditions as set forth in the RFP. DOH reserves the right to negotiate terms of the contract that are non-material in nature with the contract awardee, within the scope of the RFP and in the best interests of New York State.

Question	Corresponding		
#	RFP Section	Bidder's Question	Answer
			Nonetheless, bidders must be fully prepared to
			accept all terms and conditions as set forth in the RFP without modification should DOH determine
			that constitutes the best interests of New York
			State.
50	Attachment 8,	Article IV. "Contract Insurance Requirements" B.3 of the	No, DOH will not consider deleting this
30	Page 18	New York State Department of Health Contract includes	requirement.
	rage 10	language requiring that Contractor deliver certified	requirement.
		copies of its insurance policies to the Department if	
		required by the Department. Contractor considers its	
		insurance policies to be proprietary and confidential. Is	
		the Department willing to delete this requirement?	
51	Attachment 8,	Article IV. "Contract Insurance Requirements" B.3 and B.6	No, DOH will not consider deleting this
	Page 18-20	of the New York State Department of Health Contract	requirement.
	1 3.85 = 5 = 5	includes language requiring that Contractor disclose any	
		deductible and aggregate limit on its Certificate of	
		Insurance. Contractor considers such information to be	
		proprietary and confidential. Is the Department willing to	
		delete this requirement?	
52	Attachment 8,	The Department's required insurance coverage and limits	No, DOH will not consider minor changes to this
	Page 20	set forth in Article IV. "Contract Insurance Requirements"	section of the contract.
		Section C "Specific Coverages and Limits" of the New York	
		State Department of Health Contract do not quite match	
		up to Contractor's coverage. Is the Department willing to	
		discuss minor changes to this Section following award?	
53	Attachment 8,	Is the Department willing to revise Article IX. "General	Bidders are required to certify that they accept the
	Page 28	Specifications," Section E(2) "Ownership Clauses" of the	contract terms and conditions as set forth in the
		New York State Department of Health Contract as	RFP. DOH reserves the right to negotiate terms of
		follows?	the contract that are non-material in nature with
		"Any publishable or othomyles required valid a restartial	the contract awardee, within the scope of the RFP
		"Any publishable or otherwise reproducible material	and in the best interests of New York State.
		prepared by Contractor specifically and exclusively for the Department developed under or in the course of	Nonetheless, bidders must be fully prepared to
		performing this pursuant to the Contract, dealing with	accept all terms and conditions as set forth in the RFP without modification should DOH determine
		performing triis pursuant to the Contract, dealing with	KEE MICHOUL HIDUHICACION SHOULD DON GELEMINE

Question	Corresponding		
#	RFP Section	Bidder's Question	Answer
		any aspect of performance under this Contract, or of the	that constitutes the best interests of New York
		results and accomplishments attained in such	State.
		performance, shall be the sole and exclusive property of	
		the DEPARTMENT, and shall not be published or	
		otherwise disseminated by the CONTRACTOR to any	
		other party unless prior written approval is secured from	
		the DEPARTMENT or under circumstances as indicated in	
		paragraph 1 above. Any and all net proceeds obtained by	
		the CONTRACTOR resulting from any such publication	
		shall belong to and be paid over to the DEPARTMENT.	
		The DEPARTMENT shall have a perpetual royalty-free,	
		non-exclusive and irrevocable right to reproduce, publish	
		or otherwise use, and to authorize others to use, any	
		such material for governmental purposes but shall not be	
		given to or shared with anyone else, or used for any	
		purpose, other than as contemplated by the Contract or	
		as required by law. Contractor shall retain all of its	
		rights in its own intellectual capital (such as	
		methodologies, know how, models, tools, and any	
		graphic or digitized representation of any of these) now	
		possessed, or developed or acquired by Contractor	
		during or after, the performance of the Services the	
		same shall not be considered work product."	
54	Attachment 8,	Is the Department willing to include the following	Bidders are required to certify that they accept the
	Page 29	provision in Article IX. "General Specifications," Section F	contract terms and conditions as set forth in the
		"Confidentiality Clause" of the New York State	RFP. DOH reserves the right to negotiate terms of
		Department of Health Contract?	the contract that are non-material in nature with
			the contract awardee, within the scope of the RFP
		"CONTRACTOR shall be permitted to retain copies of	and in the best interests of New York State.
		Confidential Information in accordance with its legal,	Nonetheless, bidders must be fully prepared to
		disaster recovery and records retention requirements,	accept all terms and conditions as set forth in the
		but subject to its confidentiality obligations under the	RFP without modification should DOH determine
		Contract."	that constitutes the best interests of New York
			State.

Question #	Corresponding RFP Section	Bidder's Question	Answer
55	Attachment 8,	Is the Department willing to revise Article IX. "General	No, DOH will not consider revising this section of
	Page 29	Specifications," Section F "Confidentiality Clause" of the	the contract.
	r age 23	New York State Department of Health Contract as follows	the contract.
		in order to make confidentiality obligations reciprocal?	
		"The Each of the PartiesCONTRACTOR, its and their	
		respective officers, agents and employees and	
		subcontractors shall treat all information, which is	
		obtained by it through its performance under this	
		CONTRACT, as confidential information to the extent	
		required by the laws and regulations of the United States	
		and laws and regulations of the State of New York."	
56	Attachment 8,	Is the Department willing to revise Article IX. "General	No, DOH will not consider revising this section of
	Page 34	Specifications," Section O. "Provisions Related to New	the contract.
		York State Information Security Breach and Notification	
		Act," as follows?	
		"I a server the server the server server the	
		"In connection with the performance of the Services	
		under this Contract, CONTRACTOR shall comply with the	
		provisions of the New York State Information Security Breach and Notification Act (General Business Law	
		Section 899-aa; State Technology Law Section 208).	
		CONTRACTOR shall be liable for the costs associated with	
		such breach if to the extent caused by CONTRACTOR'S	
		negligent or willful acts or omissions, or the negligent or	
		willful acts or omissions of CONTRACTOR'S agents,	
		officers, employees or subcontractors, except to the	
		extent such actions were undertaken at the express	
		written direction of the State."	
57	Attachment 8	Is the Department willing to add a severability provision	No, DOH will not consider adding this provision to
		to the New York State Department of Health Contract	the contract.
		that would include language substantially similar to	
		following?	

Question #	Corresponding RFP Section	Bidder's Question	Answer
#	KFP Section	"It is the intent of the parties that the provisions of this	Allswei
		Agreement shall be enforced to the fullest extent	
		permitted by applicable law. To the extent that the terms	
		set forth in this Agreement or any word, phrase, clause or	
		sentence is found to be illegal or unenforceable for any	
		reason, such word, phrase, clause or sentence shall be	
		modified, deleted or interpreted in such a manner so as	
		to afford the party for whose benefit it was intended the	
		fullest benefit commensurate with making this	
		Agreement as modified, enforceable and the balance of	
		this Agreement shall not be affected thereby, the balance	
		being construed as severable and independent."	
58	Attachment 8	Is the Department willing to add a no third party	Bidders are required to certify that they accept the
		beneficiaries provision to the New York State Department	contract terms and conditions as set forth in the
		of Health Contract that would include language	RFP. DOH reserves the right to negotiate terms of the contract that are non-material in nature with
		substantially similar to the following?	the contract that are non-material in nature with the contract awardee, within the scope of the RFP
		"Neither this Agreement nor the provision of the Services	and in the best interests of New York State.
		is intended to confer any right or benefit on any third	Nonetheless, bidders must be fully prepared to
		party, other than the Affiliates of each Party that execute	accept all terms and conditions as set forth in the
		a SOW, and, in such event, solely as set forth in such SOW	RFP without modification should DOH determine
		and this Agreement. The provision of Services under this	that constitutes the best interests of New York
		Agreement cannot reasonably be relied upon by any third	State.
		party."	
59	Attachment 8	Is the Department willing to add a jury trial waiver	No, DOH will not consider adding this provision to
		provision to the New York State Department of Health	the contract.
		Contract that would include language substantially similar	
		to the following?	
		"IN THE EVENT OF A DISPUTE BETWEEN US ARISING OUT	
		OF OR RELATING TO THIS AGREEMENT, WE EACH AGREE	
		TO WAIVE AND NOT DEMAND A TRIAL BY JURY."	
60	Attachment 8,	The Department's required Technology Terms and	Bidders are required to certify that they accept the
	Page 40	Conditions set forth in Appendix F of the New York State	contract terms and conditions as set forth in the

Question	Corresponding		
#	RFP Section	Bidder's Question	Answer
		Department of Health Contract do not quite match up to Contractor's information technology standards. Is the Department willing to discuss minor changes to this Appendix following award?	RFP. DOH reserves the right to negotiate terms of the contract that are non-material in nature with the contract awardee, within the scope of the RFP and in the best interests of New York State. Nonetheless, bidders must be fully prepared to accept all terms and conditions as set forth in the RFP without modification should DOH determine that constitutes the best interests of New York State.
61	Attachment 8, Page 49	Is the Department willing to modify this section to read as follows:	No, DOH will not consider modifying this section of the contract.
		"Business Associate agrees to make internal practices, books, and records, including policies and procedures and Protected Health Information, relating to the use and disclosure of Protected Health Information received from, or created or received by Business Associate on behalf of, Covered Program available to Covered Program to the extent such release does not jeopardize the integrity of Business Associate's data privacy and security practices, or to the Secretary of the federal Department of Health and Human Services, in a time and manner designated by Covered Program or the Secretary, for purposes of the Secretary determining Covered Program's compliance with HIPAA, HITECH and 45 CFR Parts 160 and 164."	
62	Attachment 8, Page 50	Is the Department willing to modify this section to read as follows: "In the event that returning or destroying the Protected Health Information is infeasible, Business Associate shall extend the protections of this Appendix H to such Protected Health Information and limit further uses and	No, DOH will not consider modifying this section of the contract.
		disclosures of such Protected Health Information to those purposes that make the return or destruction infeasible,	

Question	Corresponding		
#	RFP Section	Bidder's Question	Answer
		for so long as Business Associate maintains such Protected Health Information."	
63	Attachment 8, Page 50	Is the Department willing to add a provision to Article IV Section C substantially similar to the following? "Notwithstanding these or any other data retention, destruction or return provisions elsewhere in this	No, DOH will not consider adding this provision to the contract.
		Agreement, Business Associate may, in accordance with legal, disaster recovery and records retention requirements, store copies of Covered Entity's data in an archival format (e.g. tape backups) or in non-archival backups on secure network drives, which may not be returned or destroyed upon request of Covered Entity. Such copies are subject to the obligations as set forth in this Agreement."	
64	Attachment 8, Page 51	Is the Department willing to modify this section to read as follows:	Bidders are required to certify that they accept the contract terms and conditions as set forth in the RFP. DOH reserves the right to negotiate terms of
		"Interpretation. Any ambiguity in this Appendix H shall be resolved in favor of a meaning that permits both parties to comply with HIPAA, HITECH and 45 CFR Parts 160 and 164."	the contract that are non-material in nature with the contract awardee, within the scope of the RFP and in the best interests of New York State. Nonetheless, bidders must be fully prepared to accept all terms and conditions as set forth in the RFP without modification should DOH determine that constitutes the best interests of New York State.