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NYS MEDICAID DOULA SERVICES BENEFIT TOWN HALL

OFFICE OF HEALTH INSURANCE PROGRAMS (NYS MEDICAID)
BUREAU OF MATERNAL AND CHILD HEALTH POLICY

JANUARY 14, 2025

TOWN HALL GUIDELINES FOR SHARING

Please note that by participating in today's online event, you acknowledge and consent that your personal information (such as name, image) may be visible to others in the live online meeting as well as captured in the recording, which will be posted on our website.

- All are invited to speak at designated times
- Please use the "Raise your hand" function to note the desire to speak
- Individuals will be unmuted in order of request, unless they have already spoken, in which case individuals who have not yet spoken will be given priority
- Please keep comments to three minutes or less



GOALS AND ROADMAP

10:00-10:05: Opening

10:05-10:30: Medicaid Updates

- Doula Group Enrollment
- Enrollment Updates:
 - Enrollment Numbers
 - Ongoing Support
- Billing Updates:
 - Claims Data
 - Ongoing Support

10:30-10:55: Discussion

10:55-11:00: Closing



REVALIDATION GUIDANCE FOR DOULA SERVICES PILOT

If you are a doula who enrolled in NYS Medicaid under the Doula Services Pilot:

- When required to revalidate your enrollment, a notification letter will be mailed to the correspondence address on your enrollment file.
 - When you receive a letter(s) notifying you to revalidate your enrollment, it is important to follow the guidance posted on the Doula Provider Enrollment & Maintenance webpage and to submit your revalidation by the deadline in the letter.
 - You risk termination from the NYS Medicaid program if you do not revalidate timely. However, providers are asked NOT to submit a revalidation package until notified to do so.
 - Please ensure your enrollment file is kept up to date, including your correspondence address, so that you receive important notifications about your enrollment, including notices to revalidate. You can confirm or update your address on the [Provider Enrollment Maintenance Portal for Practitioners](#).
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- Revalidation information can be found on the Doula Enrollment website: emedny.org/info/ProviderEnrollment/doula/



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REMINDER: MEDICAID MANAGED CARE CARVE- OUT



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Doula services will be “carved out” of, or not included in, the Medicaid Managed Care (MMC) plan benefit packages between March 1, 2024 and **March 31, 2025**. Effective **April 1, 2025**, doula services will be added to the MMC benefit package.

All Medicaid Members who are enrolled in Medicaid FFS or MMC plans are eligible for Medicaid coverage of doula services as of March 1, 2024. Medicaid FFS will cover the services through March 31, 2025 for Medicaid FFS and MMC members.

Reminders:

- Doulas must first enroll as Medicaid FFS providers before they can contract with MMC Plan. To enroll: emedny.org/info/ProviderEnrollment/doula/
- Each MMC Plan will have their own contracting process for doulas.
- A list of MMC plan points of contact for doulas is available on the Doula Services website: health.ny.gov/DoulaProviders
- Medicaid Doula Services Provider Manual: emedny.org/ProviderManuals/Doula/PDFS/Doula_Policy_Guidelines.pdf

REMINDER: MEDICAID MANAGED CARE CARVE- OUT



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What happens after the carve-in if a doula began providing services to a MMC member before April 1, 2025?

From the provider manual:

- If a MMC member is receiving services prior to April 1, 2025, MMC plans are required to cover the doula services and continue the Medicaid FFS equivalent until 12 months after the end of the pregnancy, regardless of pregnancy outcome.
- The doula is required to begin billing the MMC member's plan for dates of service on or after April 1, 2025.
- The MMC plan is required to ensure continuity of care for these services for their members, even if the doula is not contracted with the MMC plan as of April 1, 2025. Note: This only applies if the MMC member was receiving services from the billing doula prior to April 1, 2025.
- The plan will reimburse no less than the FFS equivalent until 12 months after the end of the pregnancy, regardless of pregnancy outcome.

REMINDER: MEDICAID MANAGED CARE CARVE- OUT

What happens after the carve-in if a MMC member wants to start working with a doula after April 1, 2025?

From the provider manual:

- If a MMC member has not received services prior to April 1, 2025, doula services will be reimbursed by the MMC plan only if:
- The doula is enrolled as an FFS provider,
- The doula has contracted with the individual MMC plan in which the MMC member is enrolled, and
- The doula is billing the MMC plan.



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PROPOSED DOULA GROUP ENROLLMENT

- Doulas will continue to be able to enroll as individuals and are not required to affiliate with a group.
- Doulas must be enrolled as individuals to affiliate with a group.
- Doula groups can enroll in one of two ways:
 - Doula-only groups: Medicaid-enrolled perinatal doulas only
 - Multi-type practitioner groups: Medicaid-enrolled perinatal doulas and any licensed healthcare professionals
- All doula groups will enroll under Category of Service (COS) 0090 and complete the Group Enrollment Form.
- Anticipated date for group enrollment to open: end of January 2025
- **Group enrollment application materials will be accepted only after formal communications have been shared.**

ENROLLMENT UPDATES

NYS Medicaid Doula Enrollment Summary	Number of Doulas
Pilot Doulas Enrolled in Statewide Benefit	44
Received Applications (excluding returned applications)	131
Returned Applications	70
Approved Applications	123
Pending Applications	8
Total Doulas Enrolled in Statewide Benefit	167



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As of 12/31/2024

DOULAS ENROLLED BY COUNTY

Number of Doulas Enrolled per County	Number of Counties	County Names
60-69	3	Erie, New York, Queens
50-59	1	Kings, Bronx
40-49	0	
30-39	2	Niagara, Westchester
20-29	3	Monroe, Nassau, Richmond
10-19	5	Albany, Dutchess, Orange, Rockland, Suffolk
6-9	9	Cayuga, Chautauqua, Fulton, Genesee, Ontario, Orleans, Putnam, Saratoga, Wyoming
3-5	21	Allegany, Broome, Chenango, Columbia, Cortland, Delaware, Essex, Jefferson, Livingston, Madison, Montgomery, Oneida, Onondaga, Otsego, Rensselaer, Schenectady, Schuyler, Tompkins, Ulster, Warren, Wayne
1-2	16	Cattaraugus, Chemung, Clinton, Franklin, Greene, Hamilton, Herkimer, Lewis, Oswego, Saint Lawrence, Schoharie, Seneca, Sullivan, Tioga, Washington, Yates
0	1	Steuben



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DOULAS ENROLLED BY RACE & ETHNICITY

Race	Number of Doulas
American Indian or Alaskan Native	2
Asian	10
Black or African American	87
Native Hawaiian or Other Pacific Islander	1
White	53
Two or More Races	14

Ethnicity	Number of Doulas
Hispanic or Latino	29
Not Hispanic or Latino	138



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DOULAS ENROLLED BY LANGUAGE

Language	Number of Doulas
English	162
Spanish	19
French	7
Haitian Creole	5
Yiddish	4
Bengali	3
Some Spanish	3
Burmese	3
Hebrew	3
American Sign Language	2
Arabic	2
Swahili	2
Chin	2
Hindi	2
Other (a little Hindi, a little Spanish, Afrikaans, Cantonese, Chinese, Dari, Diakhanke (African Indigenous language), Fulani, German, Jamaican dialect, Karen, Kinyarwanda, Kirundi, Korean, Lingala, Malay, Maninke, Nepali, Nigerian language (Some Ibo), Pashto, Rohingya, Somali, Sossou	1



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ENROLLMENT SUPPORT

Final Live Enrollment Session: Register at health.ny.gov/DoulaProviders

- Tuesday, February 25, 10:00am-12:00pm

Recorded Enrollment Resources:

- 2-hour live Enrollment Session: health.ny.gov/DoulaProviders
- 5-15 minute videos on doula enrollment by topic: emedny.org/info/ProviderEnrollment/doula/

Tailored Doula Enrollment Sessions:

- The NYS Medicaid team is available to meet with individual doula groups and organizations to provide information about the doula services benefit and/or provide tailored enrollment support.
- Do you have ideas for engaging doulas throughout New York State to increase Medicaid enrollment?
- To share ideas or to schedule a meeting, reach out to MaternalAndChild.HealthPolicy@health.ny.gov.

Enrollment Support Provided by NYS Medicaid as of 12/31/2024:

- 231 total attendees at 11 different Enrollment Informational sessions
- 251 total attendees at four different organizational informational sessions
- 114 total attendees at 1:1 Enrollment Sessions



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BILLING UPDATES

NYS Medicaid Doula Claims Data	Number of Claims
Total Number of NYS Medicaid Doula Providers Paid	69
Total Number of Medicaid Members with Paid Claims	651
<ul style="list-style-type: none">• Total Rest of State Medicaid Members	475
<ul style="list-style-type: none">• Total NYC Medicaid Members	176
Total Paid Claims	2950
<ul style="list-style-type: none">• Total Rest of State Paid Claims	2162
<ul style="list-style-type: none">• Total NYC Paid Claims	788
Total Amount of Paid Claims	\$463,738.26
Total Number of Denied Claims	316



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BILLING UPDATES

Top 5 Reasons for Denied Claims with Edit Codes:

1. DUPLICATE CLAIM IN HISTORY (00705)
2. CLAIM SUBMISSION DATE NOT WITHIN REQUIRED TIME LIMITS (**00068**)
3. PROCEDURE/FORMULARY CODE EXCEEDS SERVICE LIMITS
4. SUBMITTED UNITS NOT EVENLY DIVISIBLE ACROSS DATES OF SERVICE (01046)
5. UNITS GREATER THAN MAXIMUM (02074)

**Edit/Error Knowledge Base: emedny.org/HIPAA/5010/edit_error/
Training Video: EEKB: Denied and Pended Claims: emedny.org/training/videos.aspx**

Edit/Error Knowledge Base (EEKB) Search Tool

FIND EDIT INFORMATION to crosswalk the X12 Codes (Claim Adjustment Reason Code-CARC; Remit Adjustment Reason Code-RARC; Claim Status Codes-CS) received on the X12 835 Remittance or the X12 277 Claim Status Response to an eMedNY edit. Use this search tool to obtain explanations, potential causes, and possible solutions to the failed edit.

NOTE: Only edits that may deny a claim are included in this tool. eMedNY proprietary edits are not available on the 835 Remittance. Pharmacy only edits (NCPDP) are not included in this list unless they are a global denial edit (example: 00705 for Duplicate Claim).

TO SEARCH FOR AN EDIT filter the results by using one of the following methods:

1. The 5-digit eMedNY Edit Number found on Paper/PDF Remittance, OR
2. Electronic/835 Remittance, Claim Status (277/ePACES) codes, OR
3. Text contained in the Edit/Error Description

SEARCH BY ANY METHOD BELOW

1 SEARCH BY eMedNY EDIT

Edit #:

2 SEARCH BY HIPAA CODES

Claim Adjustment Reason Code:

Remark Code:

Healthcare Claim Status Code:

Entity Identifier Code:



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Edit ID: **00068**

Updated: 5/15/2024

Service Date not Within 90 Days of Receipt Date

Claim Adjustment Reason Code: **29**

THE TIME LIMIT FOR FILING HAS EXPIRED.

Healthcare Claim Status Code: **718**

CLAIM / SERVICE NOT SUBMITTED WITHIN THE REQUIRED TIMEFRAME (TIMELY FILING).

Remark Code: **N/A**

Entity Identifier Code: **N/A**

CAUSE:

The claim was submitted with a date of service that was over 90 days old on the receipt date of the claim, and there was no delay indicator on the claim.

SOLUTION:

Check the date of service to ensure that the correct date is entered. NYSDOH requires that any claim that has passed the 90-Day timely filing requirements must include a Delay Reason Code. The NYSDOH filing requirement is 90 days. Therefore, all claims for which more than 90 days has lapsed since the Date of Service must include one of the following Delay Reason Codes in order to be considered for payment.

Please note that Delay Reason Codes 5 and 6 are not valid per NYS Medicaid policy. Note also that Delay Reason Code 7 is only applicable for Coordination of Benefits claims.

If the delay reason is for interrupted maternity care or an IPRO denial/reversal, it is permitted to use code 11- Other.

New York Medicaid's policy and procedures for timely submission of claims can be found in the [Provider Manuals](#). Select the specific manual for your provider type. Select 'Information for All Providers' and click on 'General Billing'.

The list of Delay Reason Codes is found in the [X12 Products](#) for each type of 837, published by the X12 Committee.

BILLING SUPPORT

Live Doula Billing Sessions: Register at health.ny.gov/DoulaProviders

- January 24, 10:30-12:30pm, ePACES for Doulas (Part 2)
- January 30, 10:00am-12:00pm, Intro to Billing for Doulas (Part 1)

Recorded Billing Resources:

- Both recorded sessions are available in the Billing Support Archive: health.ny.gov/DoulaProviders
- Both recorded sessions are available under Provider Training Videos: emedny.org/info/ProviderEnrollment/doula/

Billing Support Provided by NYS Medicaid as of 12/31/2024:

- 64 total attendees at Intro to Billing for Doulas (Part 1) sessions
- 78 total attendees at ePACES for Doulas (Part 2) sessions

**FOR ALL FEE-FOR-SERVICE BILLING QUESTIONS,
CONTACT EMEDNY DIRECTLY**

Call Center: 1-800-343-9000

To submit questions via email, use the website: emedny.org/contacts/emedny.aspx



UPCOMING TOWN HALL DATES

Town Hall Meeting Dates

February 11, 2025

March 11, 2025

April 8, 2025

- Town Halls are scheduled for the second Tuesday of every month from 10am-11am.
- Town Hall frequency will be adjusted after April 2025.

REGISTER FOR SESSIONS:
health.ny.gov/DoulaProviders

*Attendance at all sessions is voluntary.



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RESOURCES

Doula Services Provider Enrollment Information:

- emedny.org/info/ProviderEnrollment/doula/

More Information on Doula Services Benefit:

- health.ny.gov/DoulaProviders

Schedule a 1:1 Enrollment Session with the NYS Medicaid Team:

- calendly.com/ohip_doula/doula

Subscribe to Medicaid Updates:

- All formal announcements, effective dates, and updates to the NYS Medicaid doula services benefit will be published via Medicaid Updates.
- emedny.org/Listserv/eMedNY_Email_Alert_System.aspx

Contact Us

You may continue to share input after today's event via email and request to be added to the listserv MaternalAndChild.HealthPolicy@health.ny.gov.

Thank you for participating.



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END PRESENTATION



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