

**Total Cost of Care for Managed Long-Term Care (MLTC) Checklist for Fully
Capitated MCOs (MAP & PACE)**

(Updated 05/2022)

1	Plan Name			
2	IPA/ ACO/ Provider Name			
#	Verifying Questions	Review (at least one box per category must be checked)	Description	Specify Contract Page Number
(1) Type of Arrangement (as per the Roadmap)	Does the contract match the Roadmap arrangement definition?	<input type="checkbox"/>	<i>Roadmap (page 4-5):</i> All Medicaid-covered services for all members enrolled in an integrated dual Managed Long-Term Care (MLTC) product.	
(2) Definition and Scope of Services	Does the scope of services state that it will match the VBP Roadmap definition?	<input type="checkbox"/>	<i>Roadmap (page 4-5):</i> All Medicaid-covered services for all members enrolled in an integrated dual Managed Long-Term Care (MLTC) product.	
	OR does the contract list all of the episodes (see "Description" column)?	<input type="checkbox"/>	If the VBP arrangement includes carved-out services, has any other changes that do not meet on-menu definitions, or are not among the allowed population exclusions, then it is considered an "off-menu" arrangement and is subject to additional review by NYS, but may still be eligible for approval. Additional details related to on-menu arrangements and acceptable exclusions may be found in the VBP Roadmap.	
(3a) Quality measure selection for Shared Savings/Losses	Does the contract include the appropriate quality measures to determine shared savings/losses?	<input type="checkbox"/>	<i>Roadmap (page 10):</i> The contract must list quality measures agreed upon for calculating shared savings and losses. At least two (2) Category 1 P4P quality measure must be selected from the Medicaid Advantage Plus (MAP) or Program of All-Inclusive care for the Elderly (PACE) measure set (based respectively on the line of business being contracted) found on the VBP Resource Library under the VBP Quality Measure section: ¹ https://www.health.ny.gov/health_care/medicaid/redesign/vbp/index.htm ¹ As of December 2021: Due to COVID-19 and the public health emergency, the calculation of the MLTC VBP Category 1 measures, except for the Potentially Avoidable Hospitalization (PAH) measure, is not currently possible. As a result, both parties, plan, and provider, should pre-plan how to evaluate VBP contracts with only PAH available. The other VBP Category 1 measures can be included once the Department resumes processing.	
(3b) Quality Measure Reporting	Does the contract commit to reporting on all required P4R quality measures approved by NYS?	<input type="checkbox"/>	<i>Roadmap (page 13-14):</i> NYS mandates the reporting of all required P4R measures at the contract level, which can be found in the MAP and PACE quality measure sets in the VBP Resource Library. Inclusion of measure reporting requirements beyond Category 1 is optional. To assist in the reporting process the 2022 VBP Reporting Requirements Technical Specifications Manual will be available under the VBP Quality Measures Tab for Measurement Year 2022 when finalized: https://www.health.ny.gov/health_care/medicaid/redesign/vbp/index.htm If at least one (1) required P4R measure is missing, this arrangement will be considered off-menu and will be reviewed by the Off-Menu Committee.	
(4) Risk Level	Does the contract describe the level of risk chosen by the contracting parties?	<input type="checkbox"/>	<i>Roadmap (page 5-6 & 18-19):</i> - Level 1: FFS with Retrospective Reconciliation – Upside Only Risk - Level 2: FFS with Retrospective Reconciliation – Upside and Downside Risk - Level 3: Prospective Payments- Upside and Downside Risk (PMPM or Bundled Payments). The VBP contractor should strongly consider negotiating risk-mitigation strategies with the MCO, such as stop-loss arrangements, reinsurance, withholds, and risk-corridors. The level of risk must be described in the contract and match the definitions for Contracting Levels 1 through 3 in Appendix A-4 of the VBP Roadmap.	
(5) Shared Savings/Losses	Does the risk level correspond with the shared savings/losses minimums?	<input type="checkbox"/>	<i>Roadmap (page 5-6 & 18-19):</i> NYS does not mandate a specific shared savings/losses distribution methodology, but the potential shared savings, as well as potential shared losses, must be described in the contract and match the definitions for Contracting Levels 1 through 3 in Appendix A-4 of the VBP Roadmap. - Level 1: Minimum of 40% of shared savings must be allocated to the VBP contractor - Level 2: Minimum of 20% of potential losses must be allocated to the VBP contractor, with a cap of 3% of the target budget in the first year of the Level 2 contract and 5% from the second year on. Below these levels, the VBP arrangement is counted as a Level 1 arrangement. - Level 3: N/A	
(6) Attribution	Does the contract describe the attributed population?	<input type="checkbox"/>	<i>Roadmap (page 6 & 19-20):</i> MLTC fully capitated arrangements shall attribute members to VBP contractors by following the Department's method provided in the VBP Technical Specifications Manual found in the VBP Resource Library. The contract shall specify the attribution methodology.	
(7) Target Budget	Does the contract describe the Target Budget Baseline Setting and Calculation in this arrangement?	<input type="checkbox"/>	<i>Roadmap (page 6-7 & 20-21):</i> NYS does not mandate a specific methodology to be used to calculate a target budget for an arrangement. However, the contracts shall specify that a target budget will be used and the method of calculation, including the frequency of budget rebasing. MCOs and VBP contractors with more than one line of business covered by one contract shall establish target budgets separately for each line of business contained within a contract. When calculating target budgets, providers and plans could consider both the provider's historical cost and the regional benchmark/MCO average during their negotiation process.	
(8a) Social Care Needs	If this is a Level 2 or higher contract, does it commit to implementing at least one intervention to address social care needs?	<input type="checkbox"/>	<i>Roadmap (page 7-8):</i> VBP contractors in Level 2 or Level 3 agreements are required to implement at least one intervention that addresses social care needs. The intervention cannot be a Medicaid billable service.	
(8b) Social Care Needs Reporting	If this contract receives social care need-targeted funding, does it commit to reporting on fund utilization?	<input type="checkbox"/>	<i>Roadmap (page 14):</i> All social care need-targeted funding shall be reported by the MCO to NYS using the Social Determinants of Health Intervention Status Report template: https://www.health.ny.gov/health_care/medicaid/redesign/sdh/sdh-vbp_library.htm	

<p>(9) Contracting with Not-for-profit Community Based Organizations (starting January 2018)</p>	<p>If this is a Level 2 or higher contract, does it commit to contract with at least one not-for-profit Community Based Organization?</p>	<p>□</p>	<p><i>Roadmap (page 8-9):</i> All Level 2 and 3 VBP arrangements shall include a minimum of one not-for-profit Community Based Organization.</p>	
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